



REI BLUEPRINT

	Designers	★Masters	Legacy
8 Week Jump Start Program	✓	✓	✓
LIVE One-on-One Calls	6	9	12*
LIVE Community Training Calls	12	12	12
Blueprints, Docs & Scripts	✓	✓	✓
Individualized Deal Evaluation	5 (Wholesale, Wholesaler, Cosmetic Rehab)	5 + Rehab + Single Family Rentals	Unlimited* + Multi Family Rentals + Creative Acquisitions
Guided Marketing Plan Implementation	1 Acquisition Strategy	3 Acquisition Strategies	Unlimited
High Close Rate Homeowner Appointment Blueprint	✓	✓	✓
Deal Protection Training	✓	✓	✓
Exit Strategy Training	✓	✓	✓
Securing Money for Your Deals*	✓	✓	✓
Delegation & Team Building	✓	✓	✓
Top Level Accountability	✓	✓	✓
3 Day Immersion Trainings	FREE* (Preferred Access)	FREE* (VIP Access)	FREE* (VIP Access)
Personal Business Building & Maintenance Day <i>(virtually or in person)</i>	✗	1	2
Community Masterminds	✗	2	2
Individualized Job Elimination Planning & Implementation	✗	✓	✓
Repair Estimate Checklist & Pricing	✗	✓	✓
Legacy & Wealth Building	✗	✗	✓
Fool Proof Contracts	✗	✗	✓

Schedule A

Designers Program

Access to Coaches:

- Six (6) Live One on One calls with your Coach/Coaches
- Twelve (12) Live Community Training Calls hosted by REI Blueprint Coaches
- Exclusive access to the REI Blueprint Private FB Page
 - Exclusive to only REI Blueprint Coaches and Coaching Students

Real Estate Investing Training

- Physical and Virtual Marketing Blueprint Course
- 8 Week Jump Start Program
- Guided Marketing Plan Creation and Implementation
 - Choose 1 Acquisition Strategy
 - Probate
 - Evictions
 - Local Banks
 - Pre-Foreclosure *

*Marketing Plan Only for Pre-Foreclosure – Additional Short Sale Training will be required

- High Close Rate Homeowner Appointment Blueprint
 - How to...
 - Build instant rapport with the Seller
 - Get the Seller's buy in on Estimated Repairs
 - Present an Enticing and Educated Offer to the Seller
- Deal Protection Training
 - How to...
 - Calculate your Max Allowable Offer
 - REI Blueprint Offer Formula
 - Determine an Accurate and Conservative After Repair Value
 - Secure Clear Title Reports
 - Reduce End Buyer Inspection Issues
 - List and Resell the Property
 - REI Listing Blueprint
- Exit Strategy Training
 - Wholesale
 - Wholetail
 - Cosmetic Rehab
- Securing Money for your Deals
 - How to Locate and Evaluate Private and Hard Money Lenders
 - How to Evaluate and Structure your Financial Resources to fund your own deals

*REI Blueprint Affiliate Lender referrals if the Deal meets Lenders approval guidelines

- Delegation and Team Building
 - How to Find, Hire and Train a Virtual Assistant
 - How to Locate and Qualify Inspectors, Title Companies and Real Estate Agents

Deal Evaluation and Guidance

- We will consult on 5 Wholesale, Wholetail and/or Cosmetic Rehab Deal Evaluations:
- *Deal 1 & 2 REI Blueprint Coach(es) teach the process, Deal 3 Student and Coach(es) interactive teaching, Deal 4 & 5 Student led with Coach(es) guidance
- Deal Evaluation
 - Evaluating Tax Records, MLS Review, Comparable Property Review, Determining Max Allowable Offer, Evaluating and Estimating Repairs, Determining Exit Strategy
 - Purchase Closing Consultation (A-B Closing, you are the Buyer)
 - Feedback on Title Companies, Inspections, Utilities and HOI
 - Review of Secured Funding
 - Selling Closing Consultation (B-C Closing, you are the Seller)
 - Marketing, Contract and Inspection Negotiations
 - Deal splits on your first five (5) Wholesale, Wholetail and/or Cosmetic Rehab deals closed during or after the commencement of the below signed contract
 - Splits are to be broken down as follows:
 - 50% of net profit (REI Blueprint)/50% (Coaching Student) on all five (5) deals

Additional Items and Training:

- Guided Personal and Business Vision Building
- Access to Top Level Community Accountability Groups
- Preferred Access to 3 Day Immersion Trainings
- Discounts for REI Blueprint sponsored Events and Training
- Discounts for REI Blueprint Affiliate Education and Training

Initial Here _____

Schedule A

Masters Program

Access to Coaches:

- Nine (9) Live One on One calls with your Coach/Coaches
- Twelve (12) Live Community Training Calls hosted by REI Blueprint Coaches
- Exclusive access to the REI Blueprint Private FB Page
 - Exclusive to only REI Blueprint Coaches and Coaching Students

In Person Training and Collaboration:

- Two (2) Community Masterminds with REI Blueprint Coach(es)
- One (1) Personal Business Building and Maintenance Day
 - Delivered Virtually or In Person

Real Estate Investing Training

- Physical and Virtual Marketing Blueprint Course
- 8 Week Jump Start Program
- Guided Marketing Plan Creation and Implementation
 - Choose 3 Acquisition Strategies
 - Probate
 - Pre-Foreclosure
 - Evictions
 - Local Banks
- High Close Rate Homeowner Appointment Blueprint
 - How to...
 - Build instant rapport with the Seller
 - Get the Seller's buy in on Estimated Repairs
 - Present an Enticing and Educated Offer to the Seller
- Deal Protection Training
 - How to...
 - Calculate your Max Allowable Offer
 - REI Blueprint Offer Formula
 - Determine an Accurate and Conservative After Repair Value
 - Secure Clear Title Reports
 - Reduce End Buyer Inspection Issues
 - How to work with Contractors
 - Scope of Work
 - Rehab Timeline
 - Contractor Contracts
 - List and Resell the Property
 - REI Listing Blueprint
- Exit Strategy Training

- Wholesale
- Wholetail
- Cosmetic Rehab
- Gut Rehab
- Single Family Rentals
- Securing Money for your Deals
 - How to Locate and Evaluate Private and Hard Money Lenders
 - How to Evaluate and Structure your Financial Resources to fund your own deals

*REI Blueprint Affiliate Lender referrals if the Deal meets Lenders approval guidelines

- Delegation and Team Building
 - How to Find, Hire and Train a Virtual, Local Assistant and Outbound Caller
 - How to Locate and Qualify Inspectors, Title Companies, Real Estate Agents, Loan Officers, General Contractors and Property Managers

Deal Evaluation and Guidance

- We will consult on 5 Wholesale, Wholetail, Rehab and/or Single Family Residence Rental Deal Evaluations

*Deal 1 & 2 REI Blueprint Coach(es) teach the process, Deal 3 Student and Coach(es) interactive teaching, Deal 4 & 5 Student led with Coach(es) guidance

- Deal Evaluation
 - Evaluating Tax Records, MLS Review, Comparable Property Review, Determining Max Allowable Offer, Evaluating and Estimating Repairs, Determining Exit Strategy, Calculating ROI, Cap Rate, Rental Reserves and Monthly Rent
- Purchase Closing Consultation (A-B Closing, you are the Buyer)
 - Feedback on Title Companies, Inspections, Utilities and HOI
 - Review of Secured Funding
- Selling Closing Consultation (B-C Closing, you are the Seller)
 - Marketing, Contract and Inspection Negotiations
 - Tenant Review and Property Management Selection
- Deal splits on your first five (5) Wholesale, Wholetail, Rehab and/or Single Family Residence Rental deals closed during or after the commencement of the below signed contract
 - Splits are to be broken down as follows:
 - 50% of net profit (REI Blueprint)/50% (Coaching Student) on all five (5) deals

Additional Items and Training:

- Guided Personal and Business Vision Building
- Individualized Job and Debt Elimination Plan
- Access to Top Level Community Accountability Groups
- VIP Access to 3 Day Immersion Trainings
- Discounts for REI Blueprint sponsored Events and Training
- Discounts for REI Blueprint Affiliate Education and Training

Initial Here _____

Schedule A

Legacy Program

Access to Coaches:

- Twelve (12) Live One on One calls with your Coach/Coaches
- Twelve (12) Live Community Training Calls hosted by REI Blueprint Coaches
- Exclusive access to the REI Blueprint Private FB Page
 - Exclusive to only REI Blueprint Coaches and Coaching Students

In Person Training and Collaboration:

- Two (2) Community Masterminds with REI Blueprint Coach(es)
- Two (2) Personal Business Building and Maintenance Day
 - Delivered Virtually or In Person

Real Estate Investing Training

- Physical and Virtual Marketing Blueprint Course
- 8 Week Jump Start Program
- Guided Marketing Plan Creation and Implementation
 - Unlimited Acquisition Strategies
 - Probate
 - Pre-Foreclosure
 - Evictions
 - Local Banks
 - Unique Acquisition Strategies
 - Customized Multi-Touch Lead Exhaustion Marketing Campaigns
- High Close Rate Homeowner Appointment Blueprint
 - How to...
 - Build instant rapport with the Seller
 - Get the Seller's buy in on Estimated Repairs
 - Present an Enticing and Educated Offer to the Seller
- Deal Protection Training
 - How to...
 - Calculate your Max Allowable Offer
 - REI Blueprint Offer Formula
 - Determine an Accurate and Conservative After Repair Value
 - Secure Clear Title Reports
 - Reduce End Buyer Inspection Issues
 - How to work with Contractors
 - Scope of Work
 - Rehab Timeline
 - Contractor Contracts
 - List and Resell the Property

- REI Listing Blueprint
- Exit Strategy Training
 - Wholesale
 - Wholetail
 - Cosmetic Rehab
 - Gut Rehab
 - Single Family Rentals
 - Multi Family Rentals
- Securing Money for your Deals
 - How to Locate and Evaluate Private and Hard Money Lenders
 - How to Evaluate and Structure your Financial Resources to fund your own deals
 - Creative Financing Strategies

*REI Blueprint Affiliate Lender referrals if the Deal meets Lenders approval guidelines

- Delegation and Team Building
 - How to Find, Hire and Train your Team
 - Virtual and Local Assistant
 - Outbound Caller
 - Property Scout
 - Acquisitions Manager
 - How to Locate and Qualify Inspectors, Title Companies, Real Estate Agents, Loan Officers, General Contractors and Property Managers
 - Leadership and Team Building Training

Deal Evaluation and Guidance

- We will consult on 5 Wholesale, Wholetail, Rehab and/or Rental Deal Evaluations:

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- Deal Evaluation
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 - Splits are to be broken down as follows:
 - 50% of net profit (REI Blueprint)/50% (Coaching Student) on all five (5) deals

Additional Items and Training:

- Guided Personal and Business Vision Building
- Individualized Job and Debt Elimination Plan
- Financial Infrastructure Guidance and Referrals
- Access to Top Level Community Accountability Groups
- VIP Access to 3 Day Immersion Trainings
- VIP Access to REI Blueprint and Affiliate sponsored Education, Events and Training
 - Hard Money Lending Business Creation
 - Professional Speaker Training
 - Course Creation
 - Real Estate and Business Coach Training
 - Short Sale Negotiation Business Training
 - Legacy and Wealth Building Mastery
- Discounts for REI Blueprint Affiliate Education and Training

Initial Here _____